

SALES SUCCESS WORKSHEET

EIGHT WAYS TO IMPROVE YOUR LISTENING SKILLS

I listened to *“Eight Ways to Improve Your Listening Skills.”*

- Which three listening skills mentioned during the audio do you need to improve on the most?

1. _____
2. _____
3. _____

- Why do you think these particular skills are challenges for you?

1. _____

2. _____

3. _____

- What strategies could you use to improve these skills in the future?

1. _____

2. _____

3. _____

- Bring this worksheet to the next training meeting and be prepared to discuss your answers.